

INTERVIEW & INTERROGATION

by Lt. Mark Riordan, Retired Website: www.JMarkinc.com

This three day comprehensive Interview and Interrogation course will provide all students with the **basics** of verbal and non-verbal communication, the **basics** of interviewing witnesses and victims as well as the **basic** interrogation techniques for suspects. **NOTE: Students will then receive MANY of the most advanced interview and interrogation techniques being taught today.** The instruction methods are designed to give students the opportunity to **practice** these techniques on each other and actually observe and hear the non-verbal and verbal cues necessary to **discern the truth** in interviews. An extensive library of interview clips will demonstrate the subject matter being taught with clarity and purpose.

◆◆◆ **DATES OF TRAINING** ◆◆◆

This twenty-four (24) hour training course will be offered on three (3) consecutive days in Jan-Feb, 2012.

**Tuesday, January 31, 2012 through
Thursday, February 2, 2012
From 8:00AM – 5:00PM**

**Co-Sponsored by the East Texas Police Academy
And the East Texas Council of Governments**

Location of Training:

East Texas Police Academy
220 N. Henderson, Kilgore, TX 75662

For more information contact:
Mark Riordan @ (281) 615-1112
or email Mark@JMarkInc.com

Save \$46.00 by registering early! Credit Cards Accepted

Learn offense-specific techniques for interrogation. When to use the same techniques on your subjects that they use on you. Subconscious responses to deception-induced stress. The use of Proxemics. Learn the latest research on the false memory syndrome. When and how to use the three-strike rule. Recognize the early signs of anger – situation awareness for your safety. Interview alternatives – Where to get the information you need when the interview just won't happen. Interviewing young children and the elderly. Keeping your subject's attention. Baseline – the foundation of all interviews and interrogations. Verbal and non-verbal rapport techniques. How many interviewing tools should you have? How long should your interviews and interrogations last? **SEE REVERSE SIDE FOR MORE SUBJECT-MATTER INFORMATION!**

NOTE: If your agency is located in one of the following counties, **do not** register with this form without first contacting Beverly Brooks at the East Texas Council of Governments. **Use this form and payment process** if the ETCOG sponsorships are full or if you are not in the ETCOG area.

903.984.8641 or Beverly.Brooks@etecog.org

ETCOG Counties: Anderson, Camp, Cherokee, Gregg, Harrison, Henderson, Marion, Panola, Rains, Rusk, Smith, Upshur, Van Zandt & Wood

**APPROVED FORMAT: 24 HOURS, TCLEOSE CERTIFICATES: MAILED TO EACH STUDENT UPON COURSE COMPLETION
ELIGIBILITY: ALL FEDERAL, STATE, COUNTY, AND MUNICIPAL LAW ENFORCEMENT OFFICERS AND ASSOCIATED PERSONNEL**

Fee: \$265.00 includes all handout materials!

BUT WAIT Only \$219.00! **EARLY REGISTRATION DISCOUNT!** Only \$219.00**

Save \$46.00 if payment is received by 5:00 PM, Friday, January 27, 2012

USE ONLY ONE FORM PER ATTENDEE – PLEASE PHOTOCOPY IF NECESSARY

I am registering for class in Kilgore TX at the East Texas Police Academy on Tuesday, January 31, 2012 through February 2, 2012.

Please make check or purchase order payable to "JMark Consulting Inc." and mail the completed form along with your check or copy of purchase order to: Mark Riordan, P.O. Box 2282, Cypress, TX 77410-2282.

Last Name First Name M.I.

Agency Address

City State Zip Code Agency Phone

Email (For Registration Confirmation, Directions and Further Information) Check #/ P.O. # \$ Amount

If paying by credit card (I'm sorry, Discover Card not accepted), please fill out the remaining information and mail to the above address or fax toll free to Mark Riordan at 1-866-685-1805. (Fax machine is secure) Your credit card receipt will be emailed to you with the number redacted for your safety. All other receipts provided at time of training unless requested earlier.

Circle One: **VISA MASTER CARD AMERICAN EXPRESS**

Credit Card Number Expiration Date of Card \$ Amount Charged

Complete Name on Credit Card Credit Verification Value # (C.V.V.#). Last three digits of number located on the back of the card in the signature area (4-digit # on front of Amer. Express)

Numeric Street Address of Credit Card Billing Statement City

State Zip Code of Billing Statement Cardholder Signature

By signing, the cardholder acknowledges that they are responsible for all charges incurred on this account.

PAYMENT OR PURCHASE ORDER MUST ACCOMPANY REGISTRATION – NO REFUNDS PLEASE – SUBSTITUTIONS ARE ALLOWED



ABOUT THE INSTRUCTOR:

Lieutenant Mark Riordan, retired after nearly 32 years with the Texas Department of Public Safety, provides dynamic, relevant, and world-class law enforcement training, having instructed from coast to coast in the United States and in Europe for Lathe Gambit, a NATO law enforcement liaison unit. Mark Riordan is active with numerous law enforcement associations, and currently serves on the Sheriffs' Association of Texas - Cold Case Review Team, a position he's held since 1994. Mark Riordan is a Master Peace Officer, a TCLEOSE certified Advanced instructor, holds numerous other certifications, and has earned a Bachelor of Science degree in Organizational Leadership. In early 2007, Mark Riordan retired from his Department's Criminal Intelligence Service, Houston District, where he'd been stationed since 1997, leading and conducting both overt and covert organized crime and counterterrorism investigations.

www.MarkRiordan.com
Phone: 281-615-1112

- Practice the art of reading non-verbal cues
- Practice the art of identifying micro-expressions of the face
- Observe and practice the influences of Proxemics
- Practice rapport building
- Practice Neuro-linguistic programming's eye-accessing cues
- Delve into the influences of the sub-conscious mind
- Become a better "reader" of emotion
- How to really put yourself in someone else's shoes
- Position your interview subjects with officer survival in mind
- Reduce the influence of distractions
- How to effectively interview across different cultures and ethnicities
- Use the differences in the generations to your advantage
- How to demonstrate to the court and to the jury that your interviews are voluntary
- When to end your interviews and interrogations, but more importantly, when not to!

Mark A. Riordan
JMark Consulting Inc.
P.O. Box 2282
Cypress, TX 77410-2282

Learn the latest theories, experience the newest scientific interview methods, enjoy fun and practical exercises, greatly enhance your effectiveness, conduct your interrogations with integrity and skill

Three Days – 24 hours at the

**EAST TEXAS POLICE ACADEMY learning:
INTERVIEW & INTERROGATION**

**To be held Tuesday, January 31, 2012 through
Thursday, February 2, 2012 in Kilgore, Texas**

*Extremely Limited Class Size
Early Registration Discount*

Here is just a partial list of course topics:

- ✓ Legal definitions, recent court opinions and relevant laws of interviewing and interrogation UPDATED FOR 2012!
- ✓ Communication basics with an understanding of the hazards to comprehension
- ✓ How to properly prepare for an interview as well as an interrogation
- ✓ Interview room design with an overview of electronic monitoring
- ✓ How to eliminate our baggage before beginning our interviews
- ✓ Dynamics of hearing and listening – It all begins with YOU
- ✓ Managing manipulators – and recognizing those persons who are adept at leading you
- ✓ Accounting for age (the different generations), gender, and personality disorders
- ✓ Incorporating written statements into the interview and interrogation
- ✓ Safeguarding against suggestibility and confabulation
- ✓ Questioning Typology – constructing your questions for the greatest effect
- ✓ Understanding implausible disclosures and recantations
- ✓ Neuro-linguistic Programming and Neuro-semantics – the latest theories and uses
- ✓ Cognitive interview techniques – important tools to use with witnesses and victims
- ✓ Extensive study of non-verbal signals – both those you see and those you communicate
- ✓ Learning the dynamics of false confessions – Why do victims lie to you?
- ✓ Closing the deal: Taking the Confession and handling the aftermath – your job has only just begun!

This class was designed for new officers as well as seasoned veterans who find themselves spending much of their time interviewing witnesses, victims and suspects and who recognize that they must continue to learn to recognize the signs of deception so that they can reach their ultimate goal: obtaining the truth. Along those lines, techniques and procedures were fine tuned to be the most up-to-date in order to help individual officers and agencies protect themselves in both civil and criminal court.

You will leave this course with a huge new set of tools to help you do a better job as a police officer, and I believe you will also use these tools to be a better person and a better parent as well as to begin a lifetime of learning and personal achievement.